



Job Title: Senior Manager

Team: Evidence-Based Medicine and Health Information Technology

General Summary

Avalere Health is a leading strategic advisory firm focused on the intersection of business strategy and public policy. Located in Washington DC, Avalere Health works with a diverse range of clients spanning Fortune 500 companies, major medical foundations, government agencies, advocacy and patient groups, and other organizations who have a vested stake in an improved healthcare system. Avalere Health is currently looking for a **Senior Manager** to join our growing Evidence-based Medicine and Health Information Technology (EBM-HIT) team. This position will focus specifically on issues related to healthcare quality measurement and the use of data for strategic decision-making.

The EBM-HIT team specializes in helping payers, providers, and patients interpret the value of pharmaceuticals and other health care products and services when making decisions about clinical practice, coverage and reimbursement. By providing expertise in value-based purchasing, comparative effectiveness research, insurance coverage decision-making, and data-driven improvement, our practice aims to help organizations understand the role of evidence-based medicine and its influence on payer and consumer behavior. In addition to providing strategic counsel, we are involved in research on current and future evidence-based medicine initiatives, including the role of health information technology in enabling the collection and use of evidence to improve the quality of patient care. We also work closely with other practices within Avalere, applying the full scope of the firm's knowledge base to the development of multi-disciplinary, creative solutions on behalf of our clients.

Principal Duties and Responsibilities:

- Serving as a principle subject matter expert within the team and across the firm on issues related to use of data to drive strategic decisions, such as the development, implementation, and the evaluation of clinical guidelines and quality measures, the use of clinically-enriched administrative data and data derived from clinicians and patients, the implementation of regional and local quality improvement efforts, and/or other topics related to evidence-based decision-making.
- Managing a portfolio of clients to ensure that all of Avalere's knowledge and expertise are available to meet client needs.
- Solving complex client issues in a timely and appropriate manner with minimal management oversight.
- Conceptualizing, designing, and executing--from start to finish--a broad range of client projects involving diverse, cross-functional cross-practice teams.
- Generating business with new clients and growing business with our existing clients.
- Proactively seeking and obtaining speaking engagements with clients, policy makers, and thought leaders in order to generate public recognition for Avalere.
- Supervising, training, and mentoring our staff members within the EBM-HIT team and across the firm.

Skills, Experience, and Other Job Related Requirements

- Understanding of the quality measure development, endorsement, and implementation process.
- Understanding the national clinical data standards landscape, including CCHIT, HL-7, QDS.

- Familiarity with the design, conduct, analysis and reporting of observational research (including the development of clinical registries) on natural history of disease and comparative safety and effectiveness of medical interventions.
- Experience analyzing clinical literature and conveying findings into various methods for colleagues and clients.
- Ability to analyze and understand health policy trends from the perspective of multiple stakeholders and translate related business implications.
- Demonstrated project management experience.
- Ability to oversee and supervise work of others.
- Experience presenting to and interacting with senior-level executives and/or health policy leaders.
- Commitment to working in a team environment with an emphasis on collaboration and maintaining positive relationship with colleagues and clients.
- Exemplary problem solving and analytic skills with the ability to apply knowledge outside of one's immediate functional area.
- Solid communication skills, including the ability to concisely explain complicated concepts and quantitative results.
- Advanced Microsoft Office skills such as PowerPoint, Excel, and Word.

Career Experience:

The appropriate candidate should possess a graduate degree in health policy, public policy, healthcare management, public health, public administration, health economics, business administration or a relevant discipline, or have equivalent relevant work experience. A clinical degree is desirable.

A minimum of five years of experience within the overall health care industry is required, with prior experience working in the federal government (CMS, AHRQ), a quality-focused organization (NQF, NCQA, QIO), a provider association/ society, consulting firm, or the healthcare industry at large.

Previous consulting experience is preferred but not necessary, provided that the candidate is an outstanding communicator and enjoys working with clients. Previous supervisory and/or staff mentoring experience required.

Compensation:

Avalere's culture is one of close collaboration, candid and constructive feedback, and assignment of responsibilities on the basis of ability and availability, without undue emphasis on rank. We prize curiosity, resilience, a positive attitude, and a willingness to embrace new challenges. Avalere offers competitive salary and benefits commensurate with experience. Located on DC's famed Dupont Circle, Avalere prides itself on its mission to help improve the healthcare system. For more information, visit www.avalerehealth.net.

Qualified applicants should submit electronic or hard copies of the following:

- Cover letter
- Resume

References and a brief writing or deliverable sample directly attributable to the applicant should be available upon request.

Please forward the information to:

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