



Associate/Senior Associate Position Description

Avalere Health is a leading advisory firm delivering research, analysis, and strategy for leaders in healthcare business and policy. Based in Washington, DC, Avalere works with a diverse range of clients spanning Fortune 500 companies in life sciences, healthcare financing, and healthcare delivery, major foundations focused on improving the health system, government agencies, advocacy and patient groups, and other organizations. Respected and influential journals publish the work of Avalere professionals, and Avalere's policy conferences advance knowledge of healthcare policy and strategy.

Avalere's Reimbursement Practice is seeking a candidate at the Associate/Senior Associate level.

Reimbursement Practice Overview

Avalere's reimbursement and product commercialization services address strategic and tactical issues throughout the lifecycle of medical technologies, with a specific focus on new drugs, devices, and diagnostics. Our services address unique access challenges across various payers and settings of care for new market entrants and existing products. For each engagement, Avalere's reimbursement advisors leverage their collective expertise and insight to craft optimal coverage, coding, and payment strategies for technologies. We design strategic and tactical plans to maximize adoption and uptake by payers, providers, and patients throughout the product lifecycle by integrating policy and healthcare market dynamics into the business planning cycle.

The practice serves a broad customer base—pharmaceutical, biotechnology, device, vaccine, laboratory, and imaging organizations—focusing on multiple areas, including oncology, cardiology, endocrinology, rheumatology, and immunology. We achieve desired outcomes for our clients by drawing upon our deep relationships with health plans, associations, specialty societies, advocacy groups and federal government stakeholders.

Qualifications:

Position

Applicants should have prior, relevant full-time work experience and ideally have completed their graduate studies in public policy, public health, public administration, business, or other related fields. Applicants without a graduate degree should possess the equivalent in terms of directly-related work experience. Avalere seeks candidates with a wide variety of work experience such as performing policy analysis at the federal or state government level, serving as a consultant in a management or reimbursement consulting firm, completing an academic fellowship, etc. Project task management experience is essential for Senior Associate candidates. Experience organizing and supervising the work of others in the conduct of research or policy analysis is preferred.

Associates/Senior Associate Job Description:

Candidates will be expected to assume significant levels of responsibility across a diverse range of healthcare related projects. Responsibilities will include:

- Conducting qualitative and quantitative research on a diverse array of healthcare issues.
- Working independently and in cross-functional teams to initiate, develop, and deliver projects to clients.

- Developing written statements and papers, as well as presentations to provide strategic recommendations to clients.
- Becoming a technical expert within the firm and with clients on key healthcare issues.
- Attending and reporting on government healthcare meetings to enhance Avalere's expertise in this area.
- Simultaneously performing work on various projects with multiple managers, across various teams.

Associate/Senior Associate Key Skills:

Successful candidates will possess the following skills:

- Strong quantitative, analytic and problem-solving skills.
- Excellent written and oral communication skills.
- A willingness to learn complex issues relating to the healthcare delivery system.
- Ability to work in teams.
- Proven ability to deliver verbal presentations.
- Experience in managing complex projects and meeting deadlines.
- Prior leadership experience.
- A positive, professional, and solution-oriented attitude that allows the candidate to assimilate into the Avalere culture quickly.
- Advanced Word, Excel, PowerPoint, and Outlook skills.
- Demonstrated project management skills (Senior Associate only).
- Demonstrated understanding of the consulting environment (Senior Associate only).

Compensation:

Avalere's culture is one of close collaboration, candid and constructive feedback, and assignment of responsibilities on the basis of ability and availability, without undue emphasis on rank. We prize curiosity, resilience, a passion for excellence, and a willingness to embrace new challenges. Avalere offers competitive compensation and benefits commensurate with experience. Located on DC's famed and vibrant Dupont Circle, Avalere is centrally situated and readily accessible from all over the DC metro area. For more information, visit www.avalerehealth.net.

Please submit your application to:

Reimbursement Associate/Senior Associate Position
Avalere Health
1350 Connecticut Ave, N.W.
Suite 900
Washington, D.C. 20036
recruiting@avalerehealth.net

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