



Employment
Opportunities

Senior-level Position, Post-Acute and Long-Term Care

General Summary

Avalere Health is seeking a senior-level person to lead the firm's growing post-acute and long-term care client work. The candidate must have a strong knowledge base of government policy and private market trends for providers in the post-acute care space (e.g., SNF, IRF, LTACH, Hospice). The candidate must enjoy working directly with customers, translating and communicating policy developments and commercial changes into meaningful strategic guidance for a variety of clients. In addition, we seek a professional who enjoys working in teams and cares about mentoring our outstanding analysts and managers. Key drivers of success for this position include: 1) ability to conceive client opportunities that marry policy developments and trends with business imperatives; 2) ability to develop and maintain client relationships across the for-profit, not-for-profit, and association/patient group sectors; 3) ability to identify, recruit, develop, and nurture high-performing individuals and teams; and 4) ability to work collaboratively across the firm's wide range of content and analytic staff.

Avalere currently houses a number of experts in Medicare post-acute care and Medicaid long-term care payment issues, and our interest in adding a senior leader reflects a strong commitment to growing this area on behalf of the firm's clients. The candidate should have previous experience working in the federal government, state government, or the healthcare industry. Knowledge of government policy from the perspective of post-acute care provider operations is desirable. Previous experience in advisory services is preferred but not necessary provided that the candidate is a strong communicator. We expect that the successful candidate will have an advanced degree and 7-15 years of work experience.

Avalere Health is a leading advisory firm delivering research, analysis and strategy for leaders in healthcare business and policy. Located in Washington DC, Avalere Health works with a diverse range of clients spanning Fortune 500 companies, health care financing, healthcare delivery, major medical foundations focused on improving the health system, government agencies, advocacy and patient groups, and other organizations.

Avalere's culture is one of close collaboration, candid and constructive feedback, and assignment of responsibilities on the basis of ability and availability, without undue emphasis on rank. We prize curiosity, resilience, a passion for excellence, and a willingness to embrace new challenges. Avalere offers competitive compensation and benefits commensurate with experience. Located on DC's famed and vibrant Dupont Circle, Avalere is centrally situated and readily accessible from all over the DC metro area. For more information, visit www.avalerehealth.net.

Qualified applicants should submit an electronic cover letter and resume to recruiting@avalerehealth.net. References should be available on request.

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