



## **Job Title: Associate/Senior Associate**

**Practice: Reimbursement**

### **General Summary**

Avalere Health LLC (Avalere) is a leading advisory firm focused on the intersection of business strategy and public policy. Located in Washington DC, Avalere works with a diverse range of health care clients to determine the implications of public policy on their business or funding strategies. Avalere is a recognized thought leader in the health care industry, with published articles in nationally respected and influential journals.

Avalere is seeking health care professionals for its Reimbursement Practice. This Practice focuses on providing strategic reimbursement planning expertise to leading device, biotechnology, and pharmaceutical companies, key professional societies, and other health care industry stakeholders. In this capacity, Avalere advises clients on strategy and tactics through all stages of the product development and commercialization process, with a specific focus on new drugs, devices, and diagnostics coming to market as well as existing products facing unique coverage and payment challenges across different payer systems.

Members of the Reimbursement Practice have diverse public and private sector backgrounds, including experience in business, industry, government, and professional services. Working as a team, our staff designs strategic and tactical plans for optimal product and service adoption and uptake by payers, providers, and patients throughout the product lifecycle by integrating policy and healthcare market dynamics into the business planning cycle. The Reimbursement Practice also works closely with other Practices within Avalere, allowing the full scope of the firm's knowledge base to be leveraged on behalf of our clients.

#### **Principal Duties and Responsibilities:**

- Conducting qualitative and quantitative research on a diverse array of health care issues.
- Working independently and in cross-functional teams to initiate, develop, and deliver projects to clients.
- Developing written statements, papers, and presentations to communicate complex thoughts or methodologies and provide strategic recommendations to clients.
- Attending and reporting on government healthcare meetings and summarizing and explaining healthcare legislation and regulation to enhance Avalere's expertise.
- Serving as a subject matter expert within the Reimbursement Practice as well as across the firm to inform various, cross-firm strategic projects.
- Simultaneously performing work on various projects with multiple managers, across various teams.

#### **Skills, Experience, and Other Job Related Requirements:**

- Demonstrated ability for research, analysis, and problem solving.
- Excellent written and oral communication skills.
- A willingness to learn complex issues relating to reimbursement within the healthcare delivery system.
- Ability to work both independently and in teams.
- Experience in managing multiple tasks and meeting deadlines.
- A positive, professional, and solution-oriented attitude.
- Advanced Word, Excel, PowerPoint, and Outlook skills.

**Career Experience:**

The appropriate candidate should possess one to two years of prior, relevant full-time work experience in health care ; completed or about to complete an undergraduate or graduate degree in public policy, healthcare management, public health, or business. Candidates with concentrations in other disciplines requiring strong analytical skills who have an interest in healthcare and public policy are also encouraged to apply. Experience managing multiple tasks is essential for candidates.

**Compensation:**

Avalere's culture is one of close collaboration, candid and constructive feedback, and assignment of responsibilities on the basis of ability and availability, without undue emphasis on rank. We prize curiosity, resilience, a passion for excellence, and a willingness to embrace new challenges. Avalere offers competitive compensation and benefits commensurate with experience. Located on DC's famed and vibrant Dupont Circle, Avalere is centrally situated and readily accessible from all over the DC metro area. For more information, visit [www.avalerehealth.net](http://www.avalerehealth.net).

Qualified candidates should submit electronic copies of the following:

- Cover letter
- Resume
- Transcripts

References and a brief writing or deliverable sample directly attributable to the applicant should be available upon request.

Please forward the information to [recruiting@avalerehealth.net](mailto:recruiting@avalerehealth.net)

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