



Associate/Senior Associate Position Description

Avalere Health is a leading advisory firm delivering research, analysis, and strategy for leaders in healthcare business and policy. Based in Washington, DC, Avalere works with a diverse range of clients spanning Fortune 500 companies in life sciences, healthcare financing, and healthcare delivery, major foundations focused on improving the health system, government agencies, advocacy and patient groups, and other organizations. Respected and influential journals publish the work of Avalere professionals, and Avalere's policy conferences advance knowledge of healthcare policy and strategy.

Avalere is seeking candidates at the Associate and Senior Associate level as part of its annual recruitment process. Candidates hired through this process will begin their work in the summer of 2012 with a cohort of other Associates/Senior Associates.

Qualifications:

Associate Position

Applicants should have completed or be about to complete an undergraduate or graduate degree in public policy, public health, public administration, business, statistics, economics, mathematics, or other related fields. Applicants with concentrations in other disciplines requiring strong quantitative and analytical skills who have an interest in healthcare and public policy also are encouraged to apply. The Associate position is specifically tailored towards recent graduates with limited work experience.

Senior Associate Position

Applicants should have prior, relevant full-time work experience and have completed their graduate studies in public policy, public health, public administration, business, statistics, economics, mathematics, or other related fields. Applicants without a graduate degree should possess the equivalent in terms of directly-related work experience. Avalere seeks candidates with a wide variety of work experience such as performing policy analysis at the federal or state government level, serving as a consultant in a management or reimbursement consulting firm, completing an academic fellowship, etc. Project task management experience is essential for Senior Associate candidates. Experience organizing and supervising the work of others in the conduct of research or policy analysis is preferred.

Applicants interested in our Data Analytics or Health Economics and Outcomes Services (HEOS) practice should have interest in and comfort with data and quantitative analysis. Experience/familiarity with a statistical software package (e.g., SAS, Stata, SPSS) is required. Experience/familiarity with Excel spreadsheet models is a plus.

Associates/Senior Associates Job Description:

Candidates will be expected to assume significant levels of responsibility across a diverse range of healthcare related projects. Responsibilities will include:

- Conducting qualitative and quantitative research on a diverse array of healthcare issues.
- Working independently and in cross-functional teams to initiate, develop, and deliver projects to clients.
- Developing written statements and papers, as well as presentations to provide strategic recommendations to clients.

- Becoming a technical expert within the firm and with clients on key healthcare issues.
- Attending and reporting on government healthcare meetings to enhance Avalere's expertise in this area.
- Simultaneously performing work on various projects with multiple managers, across various teams.
- Undergoing an extensive on-the-job training program.

Associate/Senior Associate Key Skills:

Successful candidates will possess the following skills:

- Strong quantitative, analytic and problem solving skills.
- Excellent written and oral communication skills.
- A willingness to learn complex issues relating to the healthcare delivery system.
- Ability to work in teams.
- Proven ability to deliver verbal presentations.
- Experience in managing complex projects and meeting deadlines.
- Prior leadership experience.
- A positive, professional, and solution-oriented attitude that allows the candidate to assimilate into the Avalere culture quickly.
- Advanced Word, Excel, PowerPoint, and Outlook skills.
- Demonstrated project management skills (Senior Associate only).
- Demonstrated understanding of the consulting environment (Senior Associate only).

Compensation:

Avalere's culture is one of close collaboration, candid and constructive feedback, and assignment of responsibilities on the basis of ability and availability, without undue emphasis on rank. We prize curiosity, resilience, a passion for excellence, and a willingness to embrace new challenges. Avalere offers competitive compensation and benefits commensurate with experience. Located on DC's famed and vibrant Dupont Circle, Avalere is centrally situated and readily accessible from all over the DC metro area. For more information, visit www.avalerehealth.net.

Please submit your application to:

2012 Recruitment Program
Avalere Health
1350 Connecticut Ave, N.W.
Suite 900
Washington, DC 20036
recruiting@avalerehealth.net

For additional information, please contact Melissa Light in Human Resources at 202.459.6288.

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